

**CAPABILITY STATEMENT**

**We build AI that thinks like your organization.**

*Domain-tuned · Mission-aligned · Deployment-ready*

Strategy · AI · Decision Intelligence · Technology Modernization

**COMPANY SNAPSHOT**

**Averroes Business & Technology, LLC**

Founded: 2013 · CAGE: 9RQJ1 · UEI: MPV1H9UQKL15  
 5109 Portsmouth Rd, Fairfax, VA 22032 · averroesmc.com

NAICS: 541511 · 541611 · 541618 · 541612

◆ **SBA VOSB Certified**
◆ **IBM Silver Partner**  
◆ **FedRAMP Authorized**
◆ **GSA MAS**
◆ **NASA SEWP V**

**WHO WE ARE**
**Averroes Business & Technology**

A veteran-owned strategy and technology firm that immerses itself in client environments to align strategy, technology, and operational execution.

We operate at the intersection of advisory and implementation — delivering domain-specific AI platforms and decision intelligence that translate strategy into measurable outcomes. Through our Management Consultancy model, we embed with clients to ensure strategy becomes reality.

**CORE CAPABILITIES**

- Enterprise Strategy & Transformation
- Domain-Specific AI Platform Development
- AI Strategy & Adoption Roadmaps
- Technology Modernization
- Data Intelligence & Governance
- IT Financial Management — TBM/Apptio
- AI-Powered Organizational Diagnostics
- Cloud & Automation Solutions
- Federal Technology Advisory
- SBIR/STTR Program Support

**IBM TECHNOLOGY STACK**

- watsonx.ai — Foundation model fine-tuning
- watsonx.data — AI-ready data architecture
- watsonx.data Intelligence — Governance
- watsonx Orchestrate — FedRAMP Moderate
- IBM Apptio — TBM & cost transparency
- IBM Cloud for Government — FedRAMP High
- IBM Business Automation & RPA
- IBM Planning Analytics

**WHAT SETS US APART**
**Five Differentiators**
**01 Strategy + Implementation**

We deliver both strategic advisory and working technology. Strategy translates directly into deployable AI — not a report you file away.

**02 Domain-Specific AI**

We tune large language models to your organization's own knowledge base — operational data, regulatory history, and institutional expertise.

**03 Enterprise AI Platform Depth**

We deploy IBM watsonx.ai, watsonx.data, and watsonx Orchestrate at enterprise scale — governed, auditable, scalable AI adoption.

**04 Pre-Cleared Security Path**

IBM Cloud for Government FedRAMP High + existing ATO at DOE's Argonne National Laboratory — cutting 12–18 months off federal security timelines.

**05 Veteran-Owned Leadership**

Disciplined execution, integrity, and mission focus in every engagement. SBA VOSB certified with set-aside access and SBIR direct-award eligibility.

**CONTACT**

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**WE SERVE BOTH SECTORS**
**Commercial & Public Sector Value**

COMMERCIAL	PUBLIC SECTOR
<ul style="list-style-type: none"> <li>▪ <b>Accelerate AI adoption</b> Move from strategy to deployed platform in weeks, not years</li> <li>▪ <b>Unlock institutional knowledge</b> Capture expert knowledge before it walks out the door</li> <li>▪ <b>Decision intelligence at scale</b> AI that synthesizes your data, context, and workflows</li> <li>▪ <b>Technology investment clarity</b> IBM Apptio TBM aligns tech spend to business outcomes</li> <li>▪ <b>Automation that fits your process</b> watsonx Orchestrate and RPA tuned to your existing workflows</li> </ul>	<ul style="list-style-type: none"> <li>▪ <b>Mission-aligned AI platforms</b> LLMs tuned to agency data, regulations, and operational knowledge</li> <li>▪ <b>Immediate procurement access</b> GSA MAS + NASA SEWP V via TD Synnex — 80% ABT workshare, ready now</li> <li>▪ <b>Federal-grade security baseline</b> IBM Cloud for Gov FedRAMP High + Argonne ATO — 12–18 months saved</li> <li>▪ <b>SBIR/STTR innovation track</b> Direct Phase I eligibility — R&amp;D funding before production contract</li> <li>▪ <b>VOSB set-aside advantage</b> SBA VOSB — supports agency VOSB subcontracting goal performance</li> </ul>

**CONTRACT VEHICLES & PARTNERS**

<b>TD Synnex Public Sector</b> GSA MAS · NASA SEWP V 80% ABT Workshare	<b>IBM Silver Partner</b> IBM Cloud for Gov · watsonx Apptio · RPA · Planning Analytics	<b>SBIR Direct Award</b> STTR: Argonne National Lab Phase I → II → III pathway
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